

**AWARD NOMINATION
SMALL BUSINESS PARTNER OF THE YEAR**

(For presentation at the Annual Small Business Awards ceremony June 2005)

Bureau:

- 1) Please provide the following company information:

Company Name: **Griffin Tire & Battery (GTB)**
Address: **12 South Boulevard**
City/State/Zip: **West Springfield, MA**
Telephone Number: **(413) 733-0146**
President/Owner/CEO: **Geraldine Cross**

Business Type (check all that apply):

☒ **Small** ☐ **SDB** ☒ **8(a)** ☐ **Women-owned**
☐ **HUBZone** ☐ **Veteran-owned** ☐ **Service Disabled Veteran-owned**

- 2) Please describe how this small business has excelled in the past year in the performance of their contract. Additionally, please provide a brief profile of the firm in your description.

Griffin Tire & Battery (GTB) has excelled in their performance to produce over the estimated revenue, for the sell and disposal of used vehicles purchased nationwide and investigative equipment removal for the Internal Revenue Service (IRS) Criminal Investigation (CI) Division. The services provided by GTB under their IRS Contract TIRNO-01-D-00010 include the transport and storage of used and junked vehicles, cleaning and preparation of vehicles for sale at auctions to the general public, total removal and return of any investigative equipment left in the vehicle, a wide scope sales marketing and their professional auctioneering services. Further, GTB is responsible for depositing the newfound revenues from all vehicle proceeds into a Special CI Account set-up through the Beckley Finance Center. The earnings generated from vehicle sales, pay Contractor fees and, in a large part, serve to fund the purchase of new CI vehicle and investigative equipment acquisitions. Since contract inception in April 2001, the Government has recovered over \$5.8 Million, which is a testament to the global marketing, sales and auctioneering prowess of GTB. This contract has solved the IRS CI's vehicle storage predicament, equipment retention, and cost. GTB has created a continuous self-established income channel, in the obtainment of new CI vehicles, and their expeditious removal and prompt return of CI equipment, of which none had occurred before. Founded in 1982, GTB is an 8(a) Women-Owned Small Business located in West Springfield, Massachusetts.